

# *Ocean Rate Bulletin*



## **Fresh Apples:**

### **Total TEU/FEU:**

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during April, 2005. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April, 2005.

### **Market Share-April:**

Each carrier's current market share is based on the number of containers shipped during April, 2005. Source: PIERS, April, 2005.

### **Market Share-CY 2005:**

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Seattle or Tacoma, WA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

### **Ocean Rates:**

Ocean rates are applicable for June 30, 2005. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Iden through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

### **Container Rate:**

Container rates for Pistachios are quoted on full, 16 KT per 20-foot dry containers unless otherwise noted.

### **Definitions:**

AI = All Inclusive  
ARB = Arbitrary Charge  
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.  
CAF = Currency Adjustment Charge  
CFS = Container Freight Station - used to consolidate shipments.  
Chassis = Chassis Surcharge  
KT = 1,000 Kilograms (Metric Ton).  
PC = Per Container  
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).  
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean/index/asp](http://www.ams.usda.gov/tmd/ocean/index/asp).

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: April 2005

Month\Year: 16.0 \ 206.0

Month\Year: 16.0 \ 206.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	50%	15%	21										
Evergreen	25%	3%	24										
NYK Line	13%	62%											
Hapag-Lloyd	13%	1%	19										
Hyundai	0%	9%	19										
Hanjin	0%	8%	25										

Weighted Average Container Rate

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## ***Ocean Rate Bulletin***

Seattle/Tacoma Ports To Busan, South Korea

Fresh Apples

*Monthly Market Share For: April 2005*

Month\Year: 0.3 \ 0.3

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time in Days</b></i>	<i><b>Ocean Rate</b></i>	<i><b>Surcharges:</b></i>							<i><b>Size</b></i>	<i><b>Container Rate</b></i>
					<i><b>BAF</b></i>	<i><b>CHASSIS</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>		
P&O Nedlloyd	100%	100%	15	\$1,270	\$220								\$1,490
<i><b>Weighted Average Container Rate</b></i>													\$1,490

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Fresh Apples

Monthly Market Share For: April 2005

Month\Year: 8.0 \ 120.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	75%	70%	17										
NYK Line	25%	17%	22										
P&O Nedlloyd	0%	5%		\$3,500	\$275								\$3,775
Hanjin	0%	3%	23										

Weighted Average Container Rate

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: April 2005

Month\Year: 227.0 \ 595.8

Month\Year: 227.0 \ 595.8

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Evergreen	28%	12%	23										
P&O Nedlloyd	25%	21%	20	\$3,425	\$275	\$40							\$3,740
OOCL	14%	14%	20										
Hanjin	8%	24%	19										
NYK Line	6%	10%	20										
Yang Ming	6%	7%	25	\$4,500	\$275								\$4,775
Hyundai	5%	6%	27										
Maersk-SeaLand	4%	4%	26	\$4,700	\$275	\$40							\$5,015
MOL	3%	1%		\$4,250	\$275	\$40							\$4,565
Hatsu Marine Ltd.	1%	1%	21										
Weighted Average Container Rate													\$4,089

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: April 2005

Month\Year: 12.0 \ 44.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	50%	50%	15										
Evergreen	33%	9%	21										
Hyundai	17%	23%	22										
NYK Line	0%	9%	19										
Maersk-SeaLand	0%	5%	26	\$4,700	\$275	\$40							\$5,015
P&O Nedlloyd	0%	5%		\$3,425	\$275	\$40							\$3,740

*Weighted Average Container Rate*

# Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: April 2005

Month\Year: 42.0 \ 231.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
P&O Nedlloyd	29%	21%	19	\$3,425	\$275	\$40							\$3,740
NYK Line	29%	20%	18										
Hanjin	24%	29%	24										
OOCL	14%	19%	19										
Evergreen	5%	1%	21										
Hyundai	0%	7%	23										
Weighted Average Container Rate													\$3,740

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## ***Ocean Rate Bulletin***

Seattle/Tacoma Ports To Shanghai, China

Fresh Apples

*Monthly Market Share For: April 2005*

Month\Year: 8.0 \ 22.0

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time in Days</b></i>	<i><b>Ocean Rate</b></i>	<i><b>Surcharges:</b></i>							<i><b>Size</b></i>	<i><b>Container Rate</b></i>
					<i><b>BAF</b></i>	<i><b>CHASSIS</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>		
China Shipping	75%	73%											
Hyundai	25%	9%	13										
P&O Nedlloyd	0%	9%	17										
NYK Line	0%	9%	19										

***Weighted Average Container Rate***



# Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: April 2005

Month\Year: 23.5 \ 261.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
P&O Nedlloyd	40%	27%	17	\$3,170	\$275	\$40							\$3,485
APL	17%	16%	20	\$4,100	\$275								\$4,375
Hanjin	17%	4%	23										
Evergreen	17%	2%	28										
NYK Line	9%	27%	16										
OOCL	0%	19%	16										
Maersk-SeaLand	0%	4%	25	\$4,700	\$275	\$40	10%						\$5,485
Weighted Average Container Rate													\$3,749

# Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To Hong Kong

Fresh Apples

Monthly Market Share For: April 2005

Month\Year: 336.0 \ 1,695.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
China Shipping	42%	25%		\$2,100									\$2,100
P&O Nedlloyd	10%	14%	12	\$3,225	\$275	\$40							\$3,540
OOCL	10%	13%	13										
Norasia	8%	17%	19	\$2,500	\$90								\$2,590
Evergreen	7%	4%	17										
APL	6%	6%	15	\$4,000	\$275								\$4,275
Maruba, SCA	6%	1%	21										
NYK Line	4%	8%	13										
Hanjin	2%	4%	16										
COSCO	2%	2%	18										
Hapag-Lloyd	1%	0%	13										
Hatsu Marine Ltd.	1%	1%	15										
Maersk-SeaLand	1%	1%	18	\$4,300	\$275	\$40							\$4,615
Weighted Average Container Rate													\$2,592

# Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: April 2005

Month\Year: 48.0 \ 52.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Evergreen	71%	69%	14										
Hatsu Marine Ltd.	17%	15%	13										
OOCL	8%	8%	13										
P&O Nedlloyd	4%	4%	12	\$3,125	\$275	\$40							\$3,440
APL	0%	4%	16	\$4,000	\$275								\$4,275
Weighted Average Container Rate													\$3,440